

# ARABIAN MARINAS

## Profile



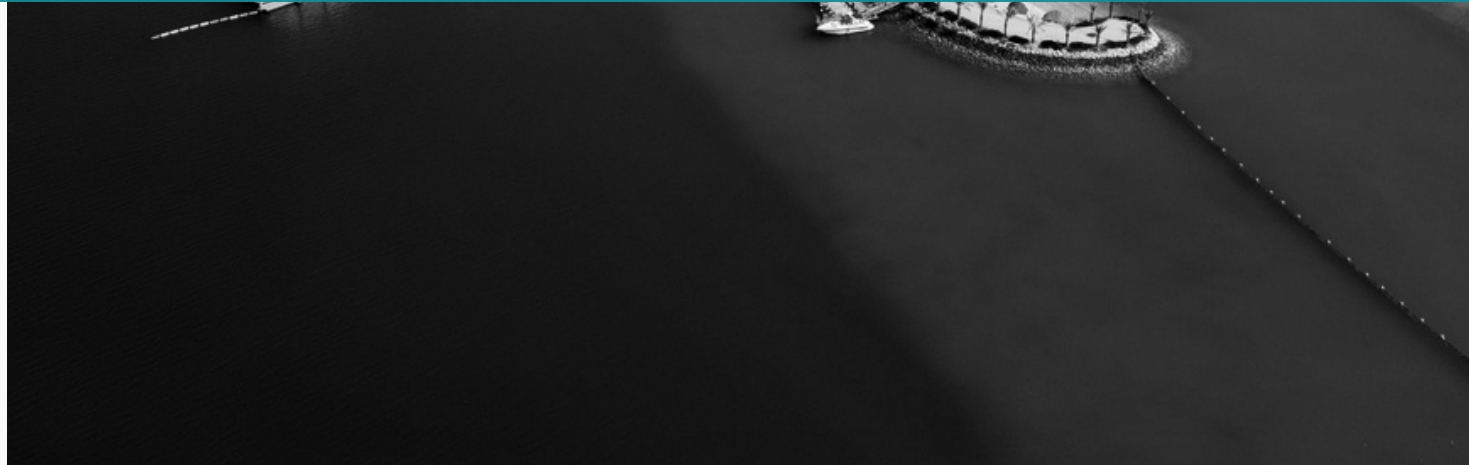
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# Arabian Marinas Profile

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# WORD FROM OUR MD



*We take great pleasure in welcoming you to **Arabian Marinas Co. W.L.L.**, and we would like to give you some insight on how we view our business today and what, with your patronage; we aspire to achieve more in the near future. In line with Bahrain's economic growth, we have started our company with high aspirations and promising visions to be the best at what we do.*

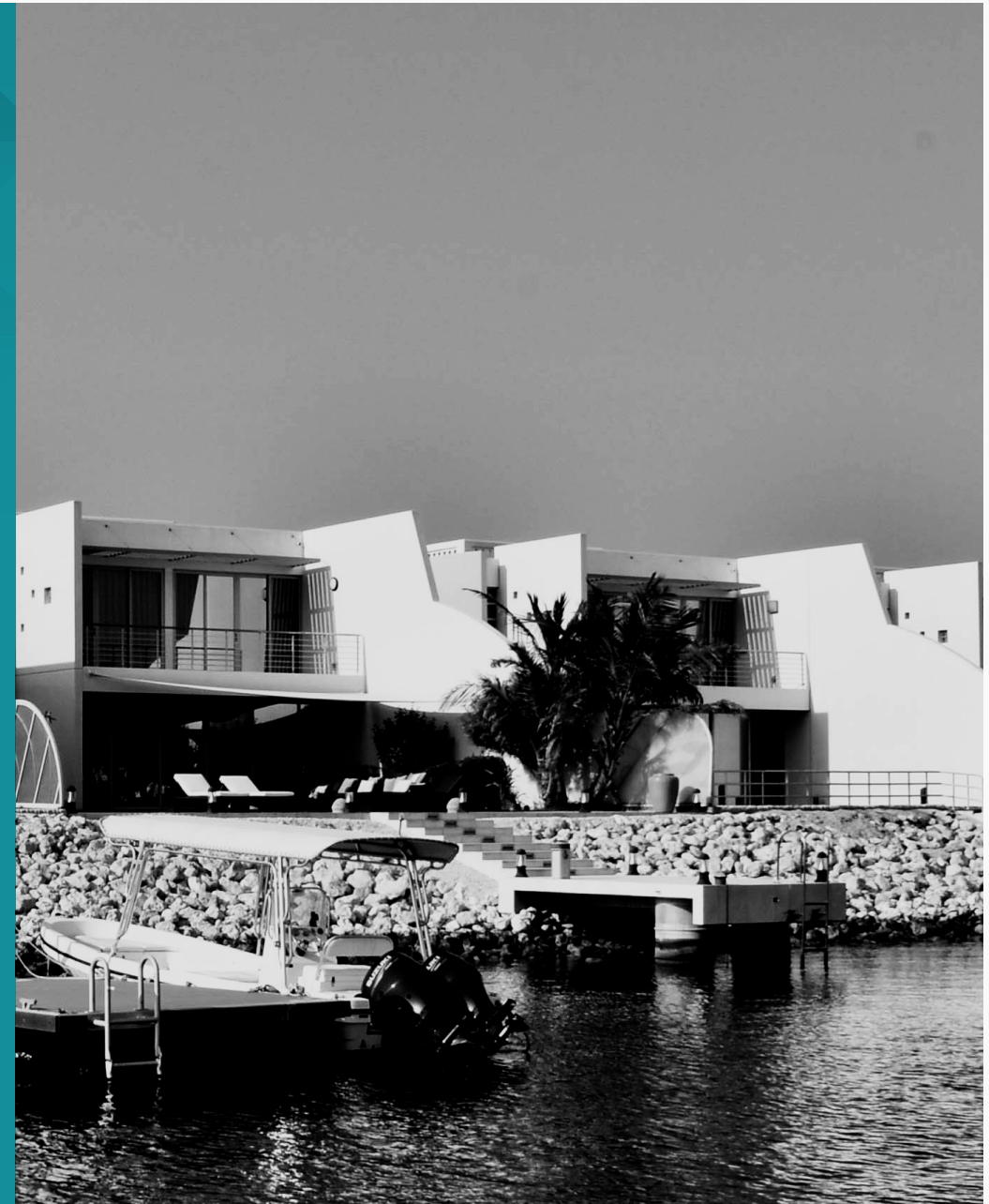
Today, with firm bedrock that the company established in Bahrain, AMCo. focuses on meeting the Stakeholders' expectations and continue to create, innovate and sustain a genuine legacy through several countries on what we have accomplished.

We are looking forward to retain our competitive advantage and maintain our position at the forefront of our industry through applying beneficial strategies and adapting cotemporary business techniques, namely, Out-Of-The-Box thinking. We are obligated to our vision and implementing its message which have led us to be at the leading edge of technological advances contentiously.

Throughout the continual changes in today's economy and business, we commit to keep our constant principles instilled in every one of our employees. We are proud to have built a solid innovative workforce who works professionally to achieve our goal of excellence in customer satisfaction to gain a reputation as the best marinas services company in Bahrain.

We pledge to create and develop relevant business models to meet our varied clients' expectations and thus, satisfy all diverse clients. We also pledge to transform and upgrade business and share opportunities to make developments collectively with our partners. We will continue to be our clients' preferred contractor; the one which listens, learns, creates and delivers on its promise.

**HUSAIN AL-MATROOK**  
Managing Director



# COMPANY

## ABOUT US

Arabian Marinas is Bahraini based company established in 2008 to cater a high demand for marinas among sea-front projects in the Gulf. In an immensely quality conscious world of waterfront developments, we aspire to be the first choice in Marinas and Marina accessories.

As a Bahrain based company, we are privileged to be able to offer a wide range of aluminium pontoons, concrete pontoons, fingers and access bridges (Gangways) ranging from light type pontoons to heavy duty pontoons in addition to an array of marina, pile guides, cleats and pontoon accessories.

We collaborate with professional qualified engineers to apply informed decisions and solutions to maximize asset value for our customers and hence accomplishing superior growth and returns for our shareholders by evolving Ideas for professional marinas manufacturing and offering services that improve efficiency, increase recovery and maximize production for our customers.



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Our mission clearly identifies what we do today, why we do it and for whom, while our vision defines what we aspire to be. Our values are our spine, the foundation for how we relate to each other and every individual and entity with whom we interact. These are the principles that every AMCo employee and the companies with which we do business are expected to use, live by and demonstrate on a daily basis.





## MISSION AND VISION

### MISSION

We endeavour to meet the broadest requirements of the marine industry and to improve new lines of business related to this field as well as providing marine essential supplies and best services. Arabian Marinas is customer driven company and therefore we have ensured to create our mission on three crucial elements, namely, quality, efficiency and stability.

### VISION

We are committed to continuously improve our services, quality and product supplies in order to meet our customers' variable requirements through the years. We seek dominant leadership in the marine industry by providing high quality products and services to preserve our relationship with our customers and maintain an ongoing profitability.

### GOALS

We seek to achieve regional expansion in the field of marine business and develop a strong base for our key customers. We strive to increase our assets and investments to support the development of marine industry, and to build a good reputation in providing marine services and products including pontoons, Gangways, Boat Lifts, Jet Ski lifts, boat house and services. Our main goal is to become a prominent successful company in the marine industry.

## OUR VALUES

We believe in establishing a solid relationship with our customers that is based on respect and trust. Arabian Marina's code of business ethics has been drafted around three central themes: ingenuity, integrity and innovation. We are proud that our employees possess high moral values that reflect our goals and standards in order to maintain a sustainable successful relationship with our clients

### EXCELLENCE

We believe in breaking new ground through technical excellence. We bring the highest level of expertise to ensure that we accomplish our work professionally, and to provide a sophisticated service system.

### CUSTOMIZATION

We commit to be distinctive and able to fabricate our customer's requirements in accordance with the continuous developments. We offer services based on a considered plan and accurate design concepts. We aim to provide our customers with the highest quality marinas even under stringent deadlines.

### INTEGRITY

Lifetime relationships are built on transparency and accountability. We provide a comprehensive and honest service to meet the rapid changes in the marine field. We continuously emphasize that trust is an important aspect of our industry to meet our customers' expectations and requirements.

## MADE IN BAHRAIN

THE 'MADE IN BAHRAIN' INITIATIVE ACKNOWLEDGES PRODUCTS MADE IN BAHRAIN AND AIMS AT DEVELOPING DOMESTIC EXPORTS TO ENSURE THAT LOCAL PRODUCTS AND SERVICES ARE PROMOTED AND RECOGNIZED IN INTERNATIONAL MARKETS.

The initiative positions Bahraini exports globally and highlights Bahrain's role as a global industrial player.

Local businesses who register will have their products be distinguished abroad by buyers from international markets via this trademark. Additionally, they can print and label the Mark in the packaging or wrapping of their registered goods, in addition to all marketing purposes that include both local and international exhibitions.

It is a Mark granted to national factories licensed by MOICT where items produced are made of 35% or more of domestic content. This Mark is given to catalyze Bahraini industry through supporting local production and bringing consumers closer to the national product.



We are proud that all our our products produced locally which grants us "Made in Bahrain" mark registration to be one of the largest company in the field offering marinas and accessories labeled with Bahrain production stamp.

KINGDOM OF BAHRAIN  
Ministry of Industry,  
Commerce and Tourism



مملكة البحرين  
وزارة الصناعة والتجارة والسياحة

شهادة تسجيل علامة "صنع في البحرين"  
"Made in Bahrain" Mark Registration Certificate

The Industrial Development Directorate at Ministry of Industry, Commerce and Tourism certifies that the factory whose details are listed below is granted "Made in Bahrain" Mark in accordance with Article no. (8) from Law no. (4) for the year 2002 with respect to Kingdom of Bahrain flag.

تشهد إدارة التنمية الصناعية بوزارة الصناعة والتجارة والسياحة بأنه قد تم منح علامة "صنع في البحرين" للمنشأة الصناعية المذكورة بياناتها أدناه وفقاً للمادة رقم (٨) من المرسوم بقانون رقم (٤) لسنة ٢٠٠٢ بشأن علم مملكة البحرين.

CR No.	68376-1	رقم السجل التجاري	Mark Reg No.	87/1	رقم تسجيل العلامة
IR No.	1213/1	رقم التسجيل الصناعي	IL No.	5778/1	رقم الترخيص الصناعي
Factory Name	ARABIAN MARINAS CO W L L		الشركة العربية للمراسي ذ م م		
Mark Reg. Date	28/06/2022				تاريخ تسجيل العلامة
Expiry Date	15/04/2023				تاريخ الانتهاء
Local Content Ratio	86 %				نسبة المحتوى المحلي



إدارة التنمية الصناعية  
Industrial Development Directorate



Tel: +973 17359002 – www.moic.gov.bh – mibm@moic.gov.bh

## OUR SERVICES



**WE ARE PROUD TO HAVE A SKILLED QUALIFIED TEAM OF ENGINEERS AND TECHNICIANS. WE OFFER YOU A SOLID MANUFACTURING WITH LOW MAINTENANCE, AND CUSTOM-BUILT MARINAS TO GUARANTEE COMPLYING WITH THE REQUIREMENTS AND MEETING THE NEEDS OF UNIQUE SITES FEATURES. WE ALWAYS STRIVE TO GO BEYOND THE NORM.**

### **MARINAS MANUFACTURING & SOLUTIONS**

Our company has always considered three essential aspects for any installations: strength, durability and stability. Through the years, we have invested in systems which allow us to maintain the quality of our projects and to ensure all projects are being executed successfully. In addition to installing the marinas manufactured inhouse, we can also supervise installations done by other parties.

We ensure to achieve originality and professionalism in every area of our work, and we put all aspects into consideration; from ingenuity in fabrication to quality of service. Clients can depend on our team to provide comprehensive monitoring of marinas.

# WE

# OFFER MORE QUALITY

# SERVICES WITH HIGH MAINTENANCE



## MARINAS SYSTEM

ARABIAN MARINAS PROVIDE A COMPLETE SYSTEM FOR PONTOONS, BRIDGES AND FINGER DOCKS. INSTALLATIONS ARE EXECUTED USING CERTAIN DESIGNED PILES, CHAIN OR BRACES. SUITABLE FITTINGS ARE AVAILABLE FOR EACH METHOD.

### **Pile Anchoring:**

Adaptable to high water level variation and heavy landing stages. We include one standard wall guide and two standard pile guides for most common pile sizes.

### **Chain Anchoring:**

Suitable for all pontoon types and designed to cope with low water level. Anchoring chains are hot-dip galvanized with aluminium arms.

### **Braces Anchoring:**

We provide custom-designed braces for supporting pontoons (platforms) in areas that are close to the shore.

## OUR SERVICES

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### CONCRETE PONTOONS

AMCo. offers a wide range of concrete pontoons to meet all customers' specifications and customized features. The customer can select his preferable design, including the suitable length and angle. We can build any configuration the customer desires. Utility ducts can be customized in terms of size based on the customers' needs. Our concrete pontoons have a low centre of gravity which guarantees stability and safety even during severe weather conditions.

We strive to achieve the highest possible quality and service standard for a safe and profitable operation.



## OUR HIGH QUALITY

PONTOONS ARE DESIGNED TO ACCOMMODATE ALL  
CUSTOMERS' NEEDS.



## OUR SERVICES

### MARINAS COMPONENTS & PARTS

*Arabian Marinas is considered one of the best marinas pontoon manufacturing facilities in the kingdom that offers custom built pontoons which designed to the highest level of excellence.*

We produce a variety of tools and products required for marinas and yacht harbour. We ensure all the products are manufactured to the highest standards. We also commit to use superior quality materials in order to achieve strength, longevity and minimal maintenance in our industry. The factory produces all the major components for Jetties, including access bridges, floating marina pontoons, breakwaters, concrete floats, heavy duty working dock harbours and other marina hardware.

#### Pontoon

We build and design different structures of pontoons in order to adhere to the customers' requirements. We build floating houses, hotels and restaurants, diving platforms, cruise ship piers, as well as event platforms, fuel stations, ferry landings and fish farms too. We are glad that we achieved numerous diverse projects and contemporary designs.

#### Gangway

Is the narrow platform that connects between the sundeck and any floating structures, and is essential to provide safe access to your floating house or other structures. We guarantee that our gangways are sturdy and well-constructed to endure extreme weather and deal seamlessly with the motion of the floating structure and tidal range. AM Co. supplies gangways that are made of galvanized steel and aluminium metal too, customized length and width range are available.





### **Pile Guide - Cap**

The primary purpose of creating the pile guide in marina is to secure the floating pontoons through locating the piles into the seabed, which allows the pontoons to float and sink smoothly with the water level. The floating breakwaters or pontoons are secured in an area from any external or internal pile guides.

In AMCo, we offer a wide range of affordable pile guides and caps for healthy lighting during marina installation, pier number or letter and colour-coded are available too.

### **Jet Ski Berth**

Is a designated area in a port or harbour used for mooring your jet ski when they are not being used. We can offer all types of Jet Ski berths according to your specifications, and we provide custom designed berths to comply with all your requirements.

### **Sundeck**

For concrete sundeck we offer a variety of decking options that matching out pontoon designs.

### **Hammock**

Hammock is made of fabric, rope, or netting, and is developed to provide you comfort and relaxation on sunny days to enjoy your time! We are able to create your customized Hammock with your marina that always keeps you close to your place.

## **We create**

all types of marinas with our skilled team and innovative approach which has been proven in most of the major marinas projects in the kingdom.



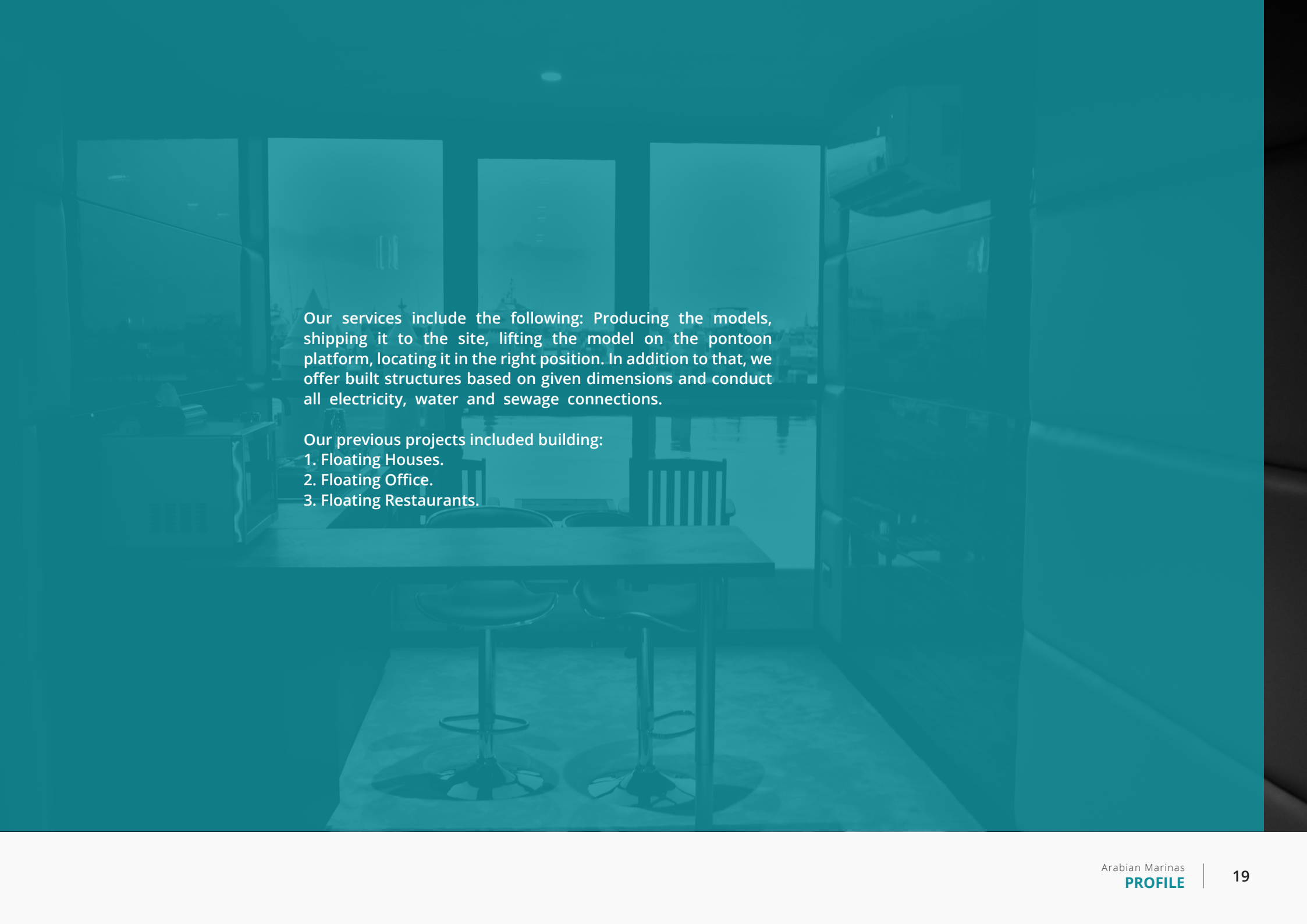
## OUR SERVICES

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### FLOATING PROPERTY

We provides latest floating property featuring different architecture, with modern urban designs. The cabinets we offer are manufactured based on prefabricated models. Our goal has always been to meet the customers' requirements and therefore we ensure to execute our projects comprehensively.



The background image shows the interior of a floating structure, likely a restaurant or office. It features large windows that look out onto a marina with several boats. In the foreground, there is a long wooden table with two high stools. The entire image is overlaid with a semi-transparent teal color.

Our services include the following: Producing the models, shipping it to the site, lifting the model on the pontoon platform, locating it in the right position. In addition to that, we offer built structures based on given dimensions and conduct all electricity, water and sewage connections.

Our previous projects included building:

1. Floating Houses.
2. Floating Office.
3. Floating Restaurants.

## OUR SERVICES

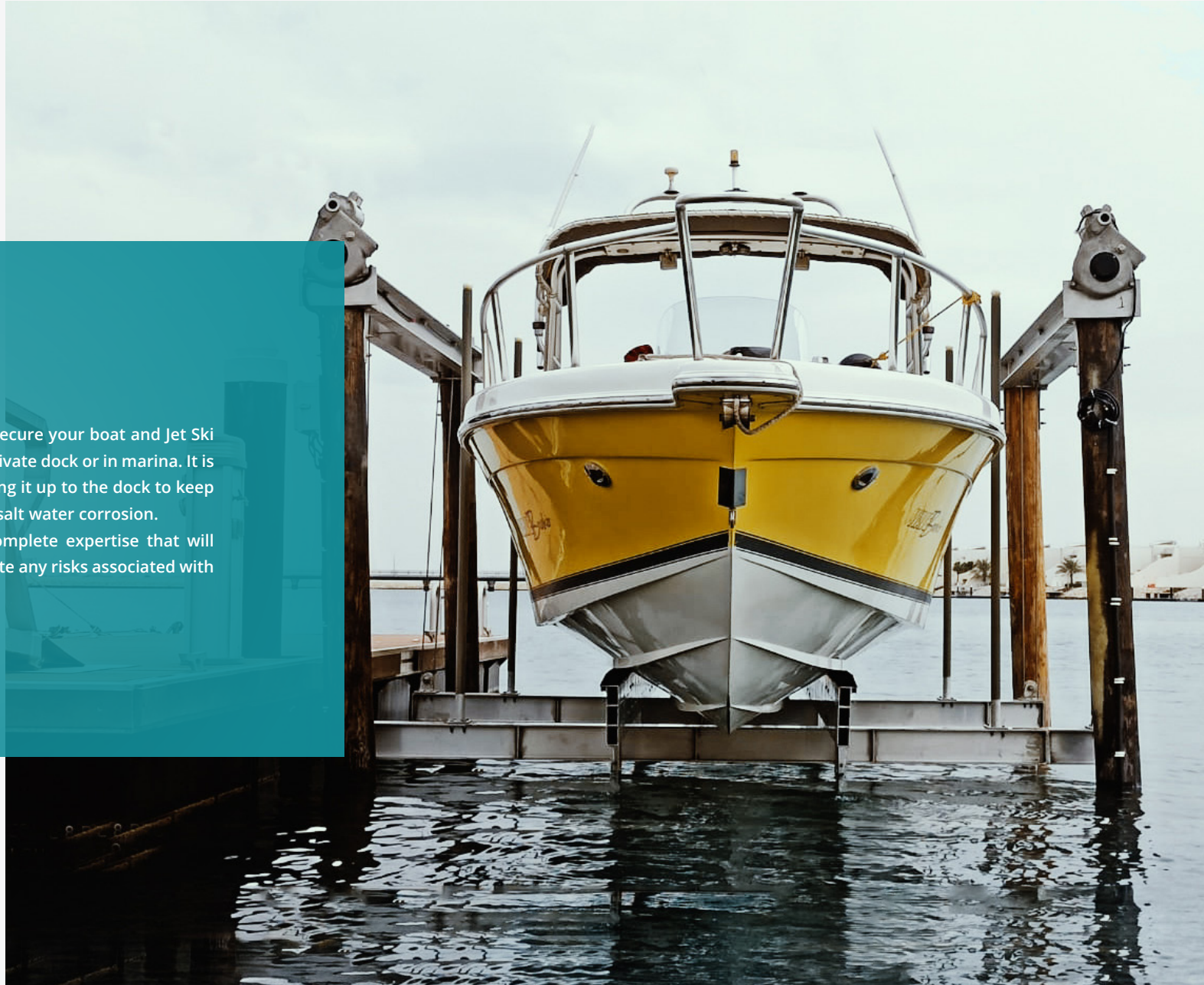
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### MARINAS LIFTS

#### Boat Lift

We offers high quality lifts which are designed to secure your boat and Jet Ski on the surface of the water, whether located in a private dock or in marina. It is advisable to keep your boat elevated instead of tying it up to the dock to keep your boat in good condition and to protect it from salt water corrosion.

At AMCo, our products and services offer you complete expertise that will ensure the safety of your boat or Jet Ski, and mitigate any risks associated with the lifting process.



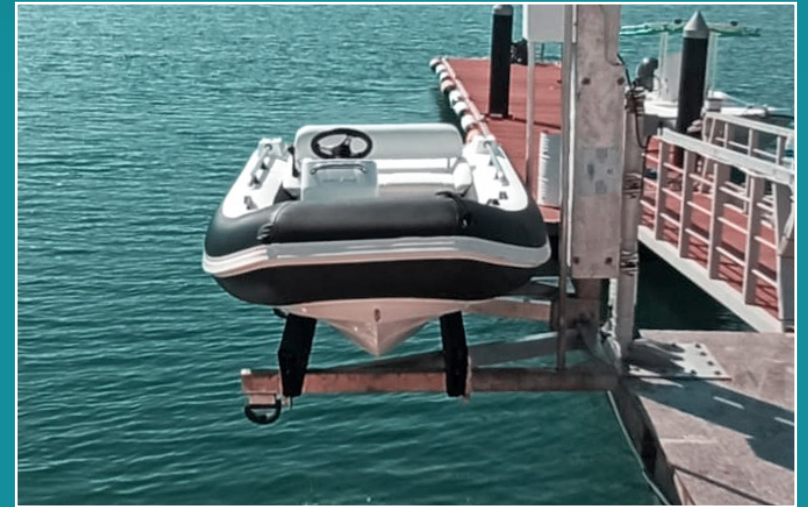
### Lift on Piles

Attached directly to a fixed dock or to pilings. This requires a dock or piling structure strong enough to support the lift and the boat, and often requires the custom installation of pilings, which can get expensive. Water depth or the bottom structure is not an issue with a piling mount lift. These lifts usually require electric power to function.



### Lift on Fixed Platform

Installed adjacent to the dock and is supported by its own legs, which rest on the bottom. The lift may be raised and lowered manually by turning a large wheel, or by an electric motor which requires that power is available at the dock.



## OUR SERVICES

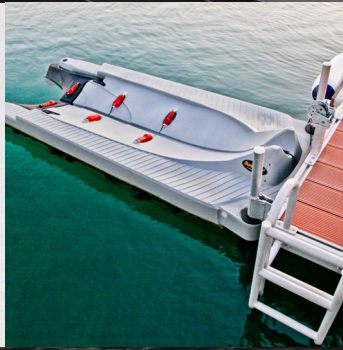
### MARINAS ACCESSORIES

We offer offers high quality marine marine supplies , Parts, accessories, and equipments. We can customize all parts with excellent engineering, certified testing. We provide a full service solution from advice and systems design, to supply, installation, commissioning, and after-sales support.

We work hard to ensure we only give the best advice and service, and always sell the right gear for the job at the right price.



**01.**  
**JETSKI BERTH**



**02.**  
**HAND RAILS**



**03.**  
MARINAS  
FENDERS



**04.**  
HAND RAILS



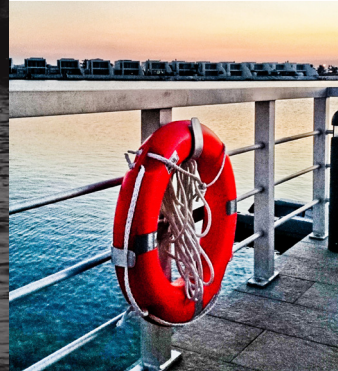
**07.**  
POWER  
PEDESTAL



**05.**  
LIFEBUOY RING



**06.**  
LIFEBUOY RING









## OUR SERVICES

### LANDSCAPING

**WE OFFERS A COMPLETE SOLUTION TO ALL YOUR LANDSCAPING, IRRIGATION AND INDOOR/OUTDOOR PLANT REQUIREMENTS.**

Your requirements will be analyzed by our team of experts and a unique solution specific to your needs will be presented. We are very well equipped and efficient in our work and always leave your property better than we found it.

We provide:

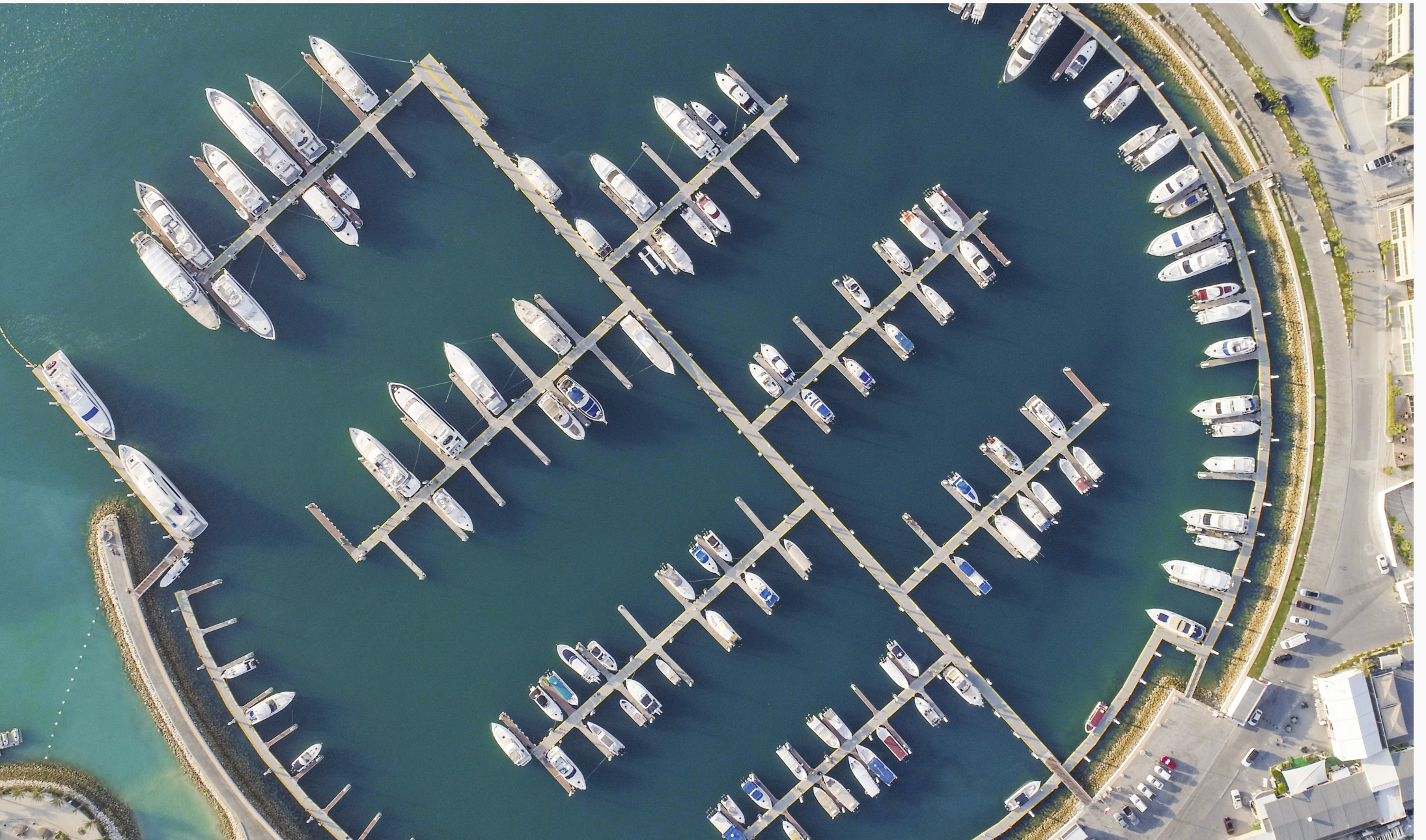
- Indoor plants
- Outdoor plants
- Garden furniture
- Outdoor Carpentry: Gazebos, Trellis, Arches, Decking, Fences)
- Plant Accessories (soil, fertilizer, wooden chip, etc).



## OUR PROJECTS

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We considered as one of the largest marinas manufacturer in Bahrain today. Therefore, we are involved in most of the largest marinas projects in the country. However, we decided to take a small snapshots of our major projects.



# OUR PROJECTS

## WATER TAXI NETWORK



# OUR PROJECTS

## AMWAJ MARINA



# OUR PROJECTS

## STC BAHRAIN PROJECT



# OUR PROJECTS

## GFH PROJECT



# OUR PROJECTS

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## DURRAT AL BAHRAIN & AMWAJ PRIVATE VILLAS PROJECTS





# OUR PROJECTS

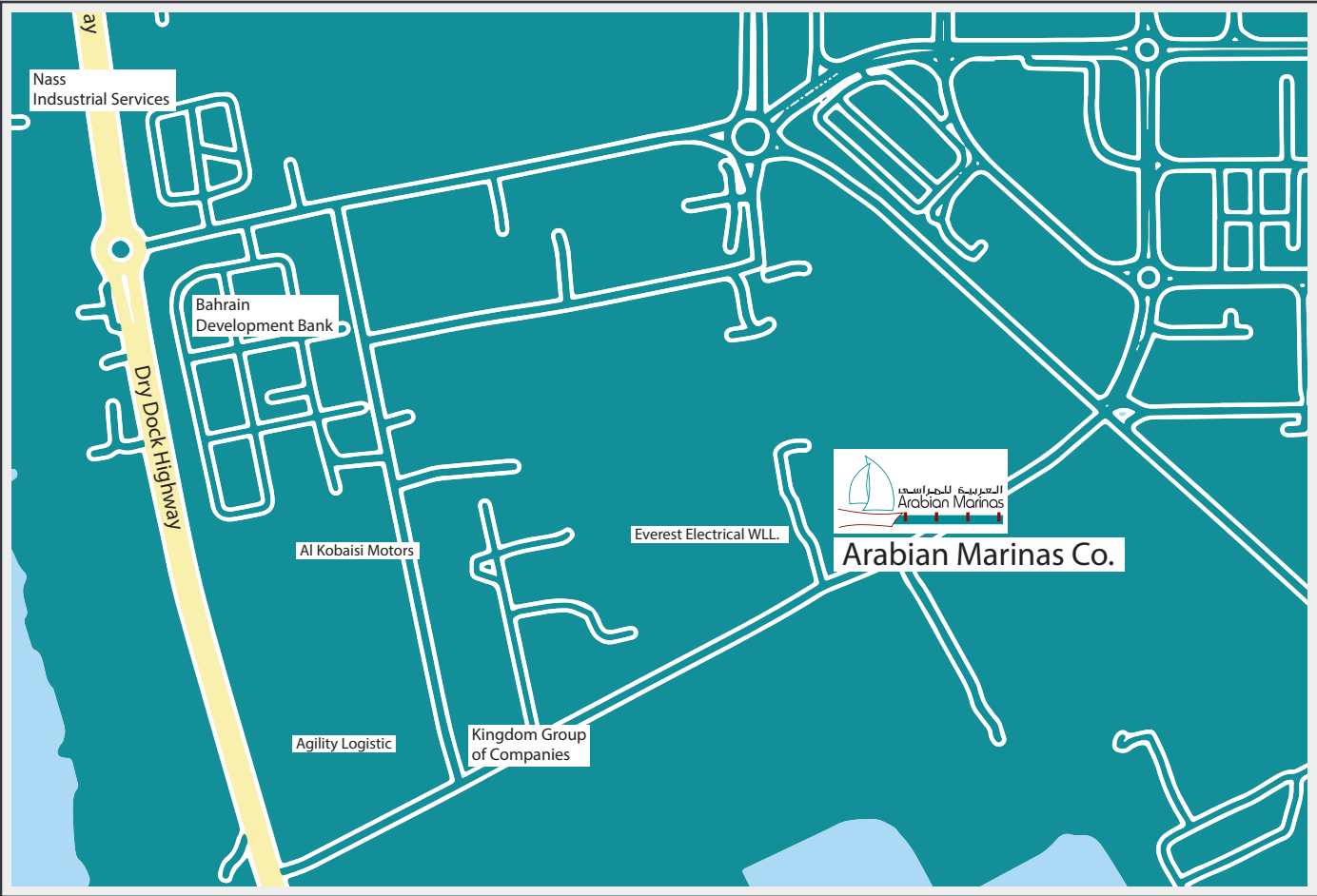
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## DURRAT AL BAHRAIN & AMWAJ PRIVATE VILLAS PROJECTS





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